

# Counterpoint SCI\* Global Equity Feeder Fund

## Minimum Disclosure Document

As of 2020/09/30



MDD Issue Date: 2020/10/16

### Fund Objective

The investment objective of the portfolio is to provide investors with long-term capital growth.

### Fund Strategy

The portfolio will apart from assets in liquid form, invest solely in the participatory interests of the Counterpoint Global Equity Fund established under the Sanlam Global Funds PLC scheme. This portfolio invests in participatory interests of underlying portfolios that provide exposure to investments across a broad range of asset classes, currencies and market sectors, operated in territories with a regulatory environment which is to the satisfaction of the Manager and Trustee of a sufficient standard to provide investor protection at least equivalent to that in South Africa.

### Fund Information

Ticker	CMGFB
ISIN	ZAE000212395
Portfolio Manager	Sam Houlie, Ray Shapiro & Piet Viljoen
ASISA Fund Classification	Global - Equity - General
Risk Profile	Aggressive
Benchmark	MSCI World Index
Fund Size	R 108 454 603
Portfolio Launch Date*	2015/12/07
Fee Class Launch Date*	2015/12/07
Minimum Lump Sum Investment	R 10 000
Minimum Monthly Investment	R 500
Income Declaration Date	June & December
Income Payment Date	1st business day of July & January
Portfolio Valuation Time	15:00
Transaction Cut Off Time	15:00
Daily Price Information	Local media
Repurchase Period	2-3 business days

### Fees (Incl. VAT)

#### B-Class (%)

Maximum Initial Advice Fee	3,45
Maximum Annual Advice Fee	—
Manager Annual Fee	0,11
Total Expense Ratio	2,05
Transaction Cost	0,11
Total Investment Charges	2,16
Performance Fee	—
TER Measurement Period	01 July 2017 - 30 June 2020

Total Expense Ratio (TER) is the percentage value of the Financial Product that was incurred as expenses relating to the administration of the Financial Product. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER may not necessarily be an accurate indication of future TER's.

Transaction Cost (TC) is the percentage value of the Financial Product that was incurred as costs relating to the buying and selling of the assets underlying the Financial Product. Transaction Costs are a necessary cost in administering the Financial Product and impacts Financial Product returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Financial Product, the investment decisions of the investment manager and the TER.

Total Investment Charges (TER + TC) is the total percentage value of the Financial Product that was incurred as costs relating to the investment of the Financial Product.

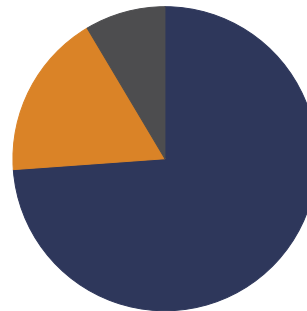
\*The Counterpoint Sanlam Collective Investments Global Equity Feeder Fund transitioned to Sanlam Collective Investments (RF) (Pty) Ltd on 2 December 2017.

### Top Ten Holdings

	(%)
Berkshire Hath-B	5,4
Brookfield Asset Management	5,2
Altria Group Inc	4,6
Fairfax India Hold	4,6
Fairfax Financial	4,2
Loews Corp	4,2
Philip Morris Int	4,0
British American	3,5
Imperial Brands Plc	3,3
Greenlight Capital	2,6

### Asset Allocation

Portfolio Date: 2020/09/30



Asset Class	Percentage (%)
Global Equity	73,9
Global Cash	17,6
Global Real Estate	8,6
<b>Total</b>	<b>100,0</b>

### Annualised Performance (%)

	Fund	Benchmark
1 Year	-9,6	22,1
3 Years	0,8	16,2
Since Inception	-0,2	13,5

### Cumulative Performance (%)

	Fund	Benchmark
1 Year	-9,6	22,1
3 Years	2,4	57,1
Since Inception	-1,0	84,2

### Highest and Lowest Annual Returns

Time Period: Since Inception to 2019/12/31

Highest Annual %	13,6
Lowest Annual %	-15,1

### Risk Statistics (3 Year Rolling)

Standard Deviation	18,6
Sharpe Ratio	-0,2
Information Ratio	-1,4
Maximum Drawdown	-17,2

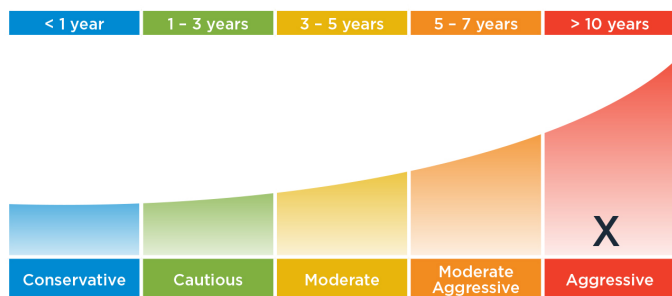
### Distribution History (Cents Per Unit)

2020/06/30	0.00 cpu	2018/06/30	0.00 cpu
2019/12/31	0.00 cpu	2017/12/31	0.00 cpu
2019/06/30	0.00 cpu		
2018/12/31	0.00 cpu		

Administered by



### Risk Profile



### Glossary Terms

#### Annualised Returns

Annualised return is the weighted average compound growth rate over the period measured.

#### Asset Allocation

Asset allocation is the percentage holding in different asset classes (i.e. equities, bonds, property, etc.). It is used to determine the level of diversification in a portfolio.

#### Distributions

The income that is generated from an investment and given to investors through monthly, quarterly, bi-annual or annual distribution pay-outs.

#### Derivatives

Derivatives are instruments generally used as an instrument to protect against risk (capital losses), but can also be used for speculative purposes. Examples are futures, options and swaps.

#### Liquidity

The ability to easily turn assets or investments into cash.

#### Information Ratio

The Information Ratio measures the market risk-adjusted performance of an investment or portfolio. The greater a portfolio's Information Ratio, the better its risk-adjusted performance has been compared to the market in general.

#### Maximum Drawdown

The maximum drawdown measures the highest peak to trough loss experienced by the fund.

#### Money Market Instruments

A money market instrument is a low risk, highly liquid, short-term (one year or less) debt instrument, issued by financial institutions or governments, that tend to have lower returns than high-risk investments.

#### Participatory Interests

When you buy a unit trust, your money is pooled with that of many other investors. The total value of the pool of invested money in a unit trust fund is split into equal portions called participatory interests or units. When you invest your money in a unit trust, you buy a portion of the participatory interests in the total unit trust portfolio. Participatory interests are therefore the number of units that you have in a particular unit trust portfolio.

#### Regulation 28

Regulation 28 of the Pension Funds Act sets out prudent investment limits on certain asset classes in investment funds. It applies specifically to investments in Retirement Annuities and Preservation Funds. The allowed maximum exposures to certain asset classes is: 75% for equities, 25% for property, 25% for foreign (offshore) assets and 5% African assets.

#### Risk-adjusted returns

Risk-adjusted return refines an investment's return by measuring how much risk is involved in producing that return, which is generally expressed as a number or rating.

#### Sharpe Ratio

The Sharpe Ratio measures total risk-adjusted performance of an investment or portfolio. It measures the amount of risk associated with the returns generated by the portfolio and indicates whether a portfolio's returns are due to excessive risk or not. The greater a portfolio's Sharpe ratio, the better its risk-adjusted performance has been (i.e. a higher return with a contained risk profile, where the portfolio manager is not taking excessive risk to achieve those returns).

#### Standard Deviation

Standard deviation (also called monthly volatility) is a measure of how much returns on an investment change from month to month. It is typically used by investors to gauge the volatility expected of an investment.

### Additional Information

All reasonable steps have been taken to ensure the information on this MDD is accurate. The information to follow does not constitute financial advice as contemplated in terms of the Financial Advisory and Intermediary Services Act. Use or rely on this information at your own risk. Independent professional financial advice should always be sought before making an investment decision. The Sanlam Group is a full member of the Association for Savings and Investment SA. Collective investment schemes are generally medium- to long-term investments. Please note that past performances are not necessarily a guide to future performances, and that the value of investments / units / unit trusts may go down as well as up. A schedule of fees and charges and maximum commissions is available on request from the Manager. Sanlam Collective Investments (RF) Pty Ltd, a registered and approved Manager in Collective Investment Schemes in Securities. Additional information of the proposed investment, including brochures, application forms and annual or quarterly reports, can be obtained on request from the Manager, free of charge. Collective investments are traded at ruling prices and can engage in borrowing and scrip lending. Collective investments are calculated on a net asset value basis, which is the total market value of all assets in the portfolio including any income accruals and less any deductible expenses such as audit fees, brokerage and service fees. Actual investment performance of the portfolio and the investor will differ depending on the initial fees applicable, the actual investment date, and the date of reinvestment of income as well as dividend withholding tax. Forward pricing is used. The Manager does not provide any guarantee either with respect to the capital or the return of a portfolio. The performance of the portfolio depends on the underlying assets and variable market factors. Performance is based on NAV to NAV calculations with income reinvestments done on the ex-div date. Lump sum investment performances are quoted. The portfolio may invest in participatory interests of other unit trust portfolios. These underlying funds levy their own fees, and may result in a higher fee structure for our portfolio. All the portfolio options presented are approved collective investment schemes in terms of Collective Investment Schemes Control Act, No 45 of 2002 ("CISCA"). The Manager may borrow up to 10% the market value of the portfolio to bridge insufficient liquidity. The fund may from time to time invest in foreign countries and therefore it may have risks regarding liquidity, the repatriation of funds, political and macroeconomic situations, foreign exchange, tax, settlement, and the availability of information. The fund may invest in financial instruments (derivatives) for efficient portfolio management purposes. A feeder fund is a portfolio that invests in a single portfolio of a collective investment scheme, which levies its own charges and which could result in a higher fee structure for the feeder fund. The Manager has the right to close any portfolios to new investors to manage them more efficiently in accordance with their mandates. Management of the portfolio is outsourced to Counterpoint Boutique (Pty) Ltd, (FSP) Licence No. 44508, an Authorised Financial Services Provider under the Financial Advisory and Intermediary Services Act, 2002. Sanlam Collective Investments (RF) (Pty) Ltd retains full legal responsibility for the co-named portfolio. Standard Bank of South Africa Ltd is the appointed trustee of the Sanlam Collective Investments scheme. Sources of Performance and Risk Data: Morningstar Direct, INET BFA and Bloomberg. The risk free asset assumed for the calculation of Sharpe ratios: STEFI Composite Index. The highest and lowest 12-month returns are based on a calendar year period over 10 years or since inception where the performance history does not exist for 10 years. Obtain a personalised cost estimate before investing by visiting [www.sanlamunittrustsmdd.co.za](http://www.sanlamunittrustsmdd.co.za) and using our Effective Annual Cost (EAC) calculator. Alternatively, contact us at 0860 100 266.

#### Investment Manager Information

Counterpoint Boutique (Pty) Ltd  
(FSP) License No. 44508  
Physical Address: 6th Floor, Claremont Central, 8 Vineyard Road, Claremont, Cape Town  
Postal Address: PO Box 5291, Tygervalley, 7530  
Tel: +27 (21) 943 4480  
Email: [Nicolel@cpam.co.za](mailto:Nicolel@cpam.co.za)  
Website: [www.cpam.co.za](http://www.cpam.co.za)

#### Manager Information

Sanlam Collective Investments (RF) (Pty) Ltd  
Physical Address: 2 Strand Road, Bellville, 7530  
Postal Address: P.O. Box 30, Sanlamhof, Bellville, 7532  
Tel: +27 (21) 916 1800  
Email: [service@sanlaminvestments.com](mailto:service@sanlaminvestments.com)  
Website: [www.sanlamunittrusts.co.za](http://www.sanlamunittrusts.co.za)

#### Trustee Information

Standard Bank of South Africa Ltd  
Tel: +27 (21) 441 4100  
Email: [compliance-sanlam@standardbank.co.za](mailto:compliance-sanlam@standardbank.co.za)

### Portfolio Manager Comment

As at 30 September 2020

#### Portfolio overview

The Fund returned -0.5% in USD during the third quarter, lagging the MSCI World Index return of 8.0%.

Market leadership has been very narrow and sector specific over the year-to-date, with sector allocation explaining most of the Fund's lag in performance. Our defensive positioning, which did well to protect capital in the first half of 2020, has since been a net detractor in relative terms. In addition to this, our lack of exposure to big global technology firms, which continue to see share prices surging beyond even the most optimistic of expectations for the underlying businesses themselves, exacerbated the performance lag during the most recent quarter.

For the majority of the quarter, Technology and Consumer Cyclical led the market higher with the "risk-on" trade being funnelled into mega cap technology through strong price momentum. As such, at the sector level, lower exposure to Technology was the single biggest detractor. On the other hand, our significant underweight position in Healthcare and Real Estate contributed to relative returns.

Dollar weakness provided a mild tailwind to non-US listed stocks. Emerging market equities, to which the Fund has low exposure, advanced more than developed markets during the quarter. The impact of stock selection was mixed, with an eclectic group of Retail and Precious Metal winners contributing to returns despite low exposure to Consumer Cyclical and Materials overall.

We continue to favour businesses with strong balance sheets and attractive valuations. In March 2020, the US Federal Reserve acted aggressively to thaw the credit markets and consequently, excessive debt has temporarily become less of an issue. Equity market participants continue to embrace liquidity and seem willing to disregard the high valuation of momentum stocks, particularly within the technology sector. We believe that this cannot be sustained indefinitely. Our holdings are different to the index with good reason, the consequence of which is that our Fund in the short term is out-of-sync with the broader market advances since March lows. We are comfortable that this positioning remains appropriate if one properly considers the potential excessive risk inherent in a system fuelled by artificially excessive liquidity.

The Fund is focused on stock-picking and accordingly, stock selection will be the primary driver of returns over time. Over the quarter, gold stocks contributed while financial holding companies, tobacco stocks and industrial conglomerates detracted.

The Fund continues to maintain above-average liquidity. In the third quarter, with markets surging ahead unhindered by economic reality, cash acted as a drag on returns. We are willing to trade short-term FOMO (the fear of missing out) for the protection of our investors' capital against the permanent capital losses that could abound if valuations start to jar with fundamental reality.

#### Portfolio positioning

Fund positioning has changed marginally in response to market conditions, but we are patient. We remain confident in the prospective return and capital preservation attributes of our portfolio. The overall slant of the Fund remains intact.

During the quarter we reduced exposure to Media and selected Retail stocks, after strong advances. We re-configured our exposure to Tobacco and Insurance stocks. We utilised the cash raised to increase exposure to Gold equities, Mexican airports and a selection of owner-managed Energy companies with strong balance sheets.

We continue to hold high quality businesses with resilient earnings prospects, solid balance sheets and cheap valuations.

We remain ready to recalibrate the portfolio, as and when market opportunities unfold.

#### Portfolio Managers

Sam Houlie  
CA(SA) & CFA

Ray Shapiro  
B.Bus.Sc (Finance), PGDA, CA(SA) & CFA

Piet Viljoen

B Com (Hons), CFA